

Bachelor of Business Administration in Marketing

Sample Plan

The academic plan below is one pathway through the degree/certificate. It includes all requirements, taking into account recommendations from program faculty. Each student's plan may vary according to their initial course placement (<https://catalog.uaa.alaska.edu/academicpoliciesprocesses/academicstandardsregulations/courseplacement/>), intended course load, additional majors and/or minors, and their placement into required prerequisite courses. Any change in the below can have an unforeseen impact on the rest of the plan. **Therefore, it is very important to meet with your academic advisor to verify your personal academic plan.**

Please review the following terms, definitions, and resources associated with the sample academic plan below.

- Each course in the far left column links to a pop-up bubble with a course description, prerequisite requirements, and associations with university requirements. For example, if a course fulfills a general education requirement, you will see that in the pop-up bubble.
- **GER:** indicates a General Education Requirement (<https://catalog.uaa.alaska.edu/undergraduateprograms/baccalaureaterequirements/gers/>). GERs that also count toward degree/certificate requirements appear as a specific course in the plan. For these courses, "GER" is not indicated explicitly in the table, but if you click on the course, you will see the course's GER status in the pop-up bubble.
- **Program Elective:** indicates a specific course selection determined by program faculty to fulfill a degree/certificate requirement. Students should seek assistance from their academic advisor.
- **Elective:** indicates an open selection of 100-400 level university courses to fulfill elective credits needed to meet the minimum total credits toward the degree/certificate.
- **Upper Division Program Elective:** indicates a specific 300-400 level course selection determined by the program faculty to fulfill a degree/certificate requirement. Students should seek assistance from their academic advisor.
- **Upper Division Elective:** indicates an open selection of 300-400 level courses to fulfill elective credits needed to meet the minimum total credits toward the degree/certificate. These courses must be upper division in order to meet General University Requirements for the particular degree/certificate type.

Course	Title	Credits
First Year		
Fall		
BA A151	Business Foundations	3
COMM A111	Fundamentals of Oral Communication	3
WRTG A111	Writing Across Contexts	3

GER Fine Arts	3
GER Humanities	3
Credits	15

Spring

CIS A110	Computer Concepts in Business	3
MATH A121 or MATH A151	College Algebra for Managerial and Social Sciences or College Algebra for Calculus	3-4
WRTG A212	Writing and the Professions	3
GER Humanities	3	
GER Natural Sciences w/ Lab	4	
Credits	16-17	

Second Year

Fall

ACCT A201	Principles of Financial Accounting	3
BA A241	Business Law I	3
CIS A280	Managerial Communications	3
ECON A101	Principles of Microeconomics	3
MATH A221 or MATH A251	Applied Calculus for Managerial and Social Sciences or Calculus I	3-4
Credits	15-16	

Spring

ACCT A202	Principles of Managerial Accounting	3
ECON A102	Principles of Macroeconomics	3
ECON A227	Introductory Statistics for Economics and Business	3
GER Natural Sciences	3	
Elective	3	
Credits	15	

Third Year

Fall

BA A300	Organizational Theory and Behavior	3
BA A325	Corporate Finance	3
BA A343	Principles of Marketing	3
BA A375 or CIS A470 or ECON A312 or ECON A329	Statistics for Business and Economics or Data Warehouses and Business Intelligence or Econometrics for Business and Economics or Economic and Business Forecasting	3
GER Alaska Native-Themed or Elective	3	
Credits	15	

Spring

BA A381	Consumer Behavior and Relationship Management	3
BA A482	Integrated Marketing Communications	3
CIS A376	Management Information Systems	3
GER Diversity & Inclusion or Elective	3	

Upper Division Program Elective (ACCT, BA, CIS, ECON or LOG)	3
Credits	15
Fourth Year	
Fall	
BA A383 Market Research: Methods, Metrics and Strategies	3
BA A388 Globalization and Business Environment	3
BA A462 Strategic Management	3
Upper Division Program Elective (ACCT, BA, CIS, ECON or LOG)	3
Elective	3
Credits	15
Spring	
BA A460 Marketing Management	3
BA A480 Marketing Media Analytics	3
Upper Division Program Elective (ACCT, BA, CIS, ECON or LOG)	3
Elective	3
Elective	0-2
Credits	12-14
Total Credits	118-122